

Day & Date	Semester	Subject Name	Time	Code	Marks
Tuesday 09/10/2018	VI (Repeater)	Enterprise Resource Planning	02.30 PM to 05.00 PM	6102	75

**Instruction :**

- I) Question No. 1 is compulsory
- II) Attempt any 4 Questions from Question No. 2 to 8
- III) All questions carry equal marks
- IV) Draw neat and proper Diagram / Figure if necessary

- Q1. Write short notes on (any 3) [15m]
- a. Sales Forecasting
  - b. Reasons for ERP failure
  - c. Supply Chain Management
  - d. Extended ERP
- Q2. Explain the following benefits of ERP: [15m]
- a. Reduction in cycle time
  - b. On-time shipment
  - c. Reduction of lead-time
- Q3. a) What are the different phases of ERP Implementation lifecycle? [10m]
- b) Explain linkages between BPR, IT and ERP [05m]
- Q4. a) What the guidelines for ERP implementation? [10m]
- b) Which resource can be managed by an ERP? [05m]
- Q5. Explain the following categories of Order-winners and Qualifiers: [15m]
- a. Price
  - b. Product Range
  - c. Quality
- Q6. A. Define ERP. Explain ERP evolution. [8m]
- B. Write a short note on Business Modeling . [7m]
- Q7. What roles do Vendors and Consultants play during ERP Implementation. [15m]
- Q8. A. Explain ERP and Management Concerns. [7m]
- B. Define BPR. What are the processes in BPR? [8m]

Day & Date	Semester	Subject Name	Time	Code	Marks
Monday 02/04/2018	VI (Fresh)	Enterprise Resource Planning	11.00 AM to 01.30 PM	6102	75

Note: 1) Question No.1 Compulsory

2) Attempt any 4 questions from Q. No. 1 to Q. No. 8

- Q.1) Explain the following (Any three) [15 m]
- Order winner and qualifiers
  - Seamless integration
  - ERP Vendors
  - Supply chain management
- Q.2) a) Explain the following benefits of ERP [08m]
- Reduction of lead time
  - Reduction in cycle time
- b) Why integrated data model is considered to be the heart of an ERP system? [07m]
- Q.3) a) What kind of training is required for using ERP systems [08m]
- b) Which resource can be managed by an ERP? [07m]
- Q.4) a) Explain linkages between BPR, IT and ERP [08m]
- b) Explain the advantages of ERP [07m]
- Q.5) a) Should ERP be implemented by BIG BANG theory? Comment. [08m]
- b) What are the principles of BE [07m]
- Q.6) a) What are consultants? What are the roles of a consultant? [08m]
- b) What should be the timeline to implement ERP system [07m]
- Q.7) a) Explain relationship of Business engineering with IT [05m]
- b) Explain General Model of ERP with diagram [10 m]
- Q.8) What are guidelines for ERP implementation? [15m]

Day & Date	Semester	Subject Name	Time	Code	Max. Marks
Saturday 11/11/2017	VI	Enterprise Resource Planning	02.30 PM To 05.00 PM	6102	75

**Note:** 1) Q.1 is compulsory.  
2) Attempt any four questions from Q.2 to Q.8.

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- Q.1** a) Explain the concept of Accommodating Variety. 08  
b) What are the reasons for explosive growth of ERP market. 07
- Q.2** a) Explain in detail the guidelines for ERP implementation. 15
- Q.3** a) Explain any three benefits of ERP. 08  
b) Explain the principles of Business Engineering. 07
- Q.4** a) Explain ERP Implementation methodology in detail. 15
- Q.5** a) Who are consultants? Explain their role. 08  
b) Write a note on ERP and Management Concerns. 07
- Q.6** a) What is the role of ERP in gaining Competitive Advantage? 08  
b) Explain Supply chain Management. 07
- Q.7** a) Discuss orderwinner and qualifiers that are general to most companies. 08  
b) Explain customization during ERP implementation. 07
- Q.8** a) What is ERP? Explain Extended ERP. 08  
b) Explain the role of users in ERP implementation. 07

**Note: 1) Q.No.1 is Compulsory**

**2) Attempt any 4 questions from Q. No. 2 to Q. No. 8**

- Q.1) Explain the following (Any three) [15 m]  
a) Seamless Integration  
b) Extended ERP  
c) BIG BANG Theory  
d) Business Engineering
- Q.2) a) Why Integrated Data Model is considered to be the heart of an ERP system? [08 m]  
b) Explain relationship of Business engineering with IT [07m]
- Q.3) a) Discuss the evolution of ERP [05 m]  
b) What are Consultants and Vendors? What roles do Consultants and Vendors play during ERP Implementation? [10 m]
- Q.4) a) Discuss kind of training required for using ERP systems [07 m]  
b) Discuss order winner and qualifiers that are general to most companies [08 m]
- Q.5) a) what are the reasons for explosive growth of ERP market? [05 m]  
b) Discuss the benefits of ERP in detail [10 m]
- Q.6) a) Which resource can be managed by an ERP? [05 m]  
b) Explain the phases of ERP implementation model [10 m]
- Q.7) a) Explain supply chain management [05 m]  
b) Explain General Model of ERP with diagram [10 m]
- Q.8) a) Discuss the guidelines for ERP implementation [10 m]  
b) Describe the concept of linkages between BPR, IT and ERP [05 m]

[NOV 2016]

Code : 6102

BCA - Sem. VI (NewCourse) (Repeater) Exam.-Nov. / Dec. - 2016

Date : 18-11-2016

Enterprise Resource Planning

Marks - 75

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**Note : 1. Questions No. 1 is compulsory.**

**2. Attempt any 4 from Q. 2 to Q. 8.**

**3. Draw diagrams wherever necessary.**

Q. 1	a)	Who are consultants ? Explain their roles.	8
	b)	Why does an ERP Implementation fail ?	8
Q. 2	a)	What are the guidelines for ERP implementation ?	8
	b)	Why one must not go for in-house ERP implementation ?	7
Q. 3	a)	Define ERP. Explain its Evolution.	8
	b)	Explain any 3 benefits of ERP.	7
Q. 4	a)	What is BPR ? Explain its significance.	7
	b)	Explain ERP Implimentation life-cycle phases.	8
Q. 5	a)	Describe supply chain management.	7
	b)	Explain Integrated management system.	8
Q. 6	a)	Explain the linkage between BPR, ERP & I.T.	8
	b)	Give General Model of ERP.	7
Q. 7		Describe ERP Implementation methodology.	15
Q. 8		Who are ordes winners & Qualifiers. Explain all order-winning criteria.	15

**Bachelor of Computer Applications Examination: April 2016  
Semester – VI (Fresh) (New Course) (75/25)**

Day & Date	Semester	Subject Name	Time	Code	Max. Marks
Saturday 09/04/2016	VI (Fresh)	Enterprise Resource Planning	11.00 PM To 01. 30 PM	6102	75

**Note: 1) Q. No. 1 is compulsory.  
2) Attempt any 4 questions from Q.2 to Q.8.**

**Q.1 Explain the following.**

- a) Reasons for explosive growth of ERP. **05**
- b) Evaluation of ERP **05**
- c) Role of End Users in ERP Implementation **05**

- Q.2 a)** Discuss SCM? Explain the Benefits of SCM. **08**  
**b)** Write a note on ERP and Management Concerns. **07**

- Q.3 a)** What is ERP? Explain the concept of Extended ERP? **08**  
**b)** What are the Guidelines for ERP Implementation? Explain briefly. **07**

- Q.4 a)** Discuss Price, Quality & Delivery speed as order winning & Qualifying criteria. **08**  
**b)** Who are Vendors? What Role do they play in ERP Implementation? **07**

- Q.5** Explain ERP Implementation Life Cycle phases in detail. **15**

- Q.6** Draw a diagram of General Model of ERP? Explain Seamless Integration in relation to above. **15**

- Q.7** What is BPR? Explain phases of BPR in detail. **15**

**Q.8 Write note on.**

- a) Any 4 Benefits of ERP **08**
- b) "Business as a System." **07**

